



CNA Pro News

As industry segments emerge and grow, they not only receive increasing amounts of attention and media coverage, but they also become more important to the various companies that work with them. Providing insurance to growth segments evolves from being part of a larger underwriting area to one that is dedicated and offers specialized knowledge. Brokers attain a deeper level of industry knowledge and expertise to address their clients' and prospects' needs, and in turn so should their carriers.

CNA Open Brokerage has recently provided a greater focus to a cluster of these types of business segments, and has formed a newly created area called Diversified Commercial Products.

Coverages the Diversified Commercial group offers are:

- Management Liability (D&O)
- Employment Practices Liability
- Investment Advisor's Errors and Omissions
- General Partnership Liability
- Fiduciary Liability

Some of the key target areas include:

- Private Equity/Venture Capital
- Real Estate Investment Trusts
- General Partnership Liability
- Large Professional (Law and Accounting) Firms; D&O and EPL coverage

If these industry segments or coverages are of interest to you, and you would like to learn more about the Diversified Commercial Products team, please view our brief overview presentation at

<http://www.brainshark.com/cna/DiversifiedCommercial10-25-07>

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