



It's generally true that when the overall economy goes into a downturn, there's a resulting increase in crime related activities. That, in turn, tends to provide an incentive for companies to evaluate whether they have adequate coverage to protect against losses caused by these types of activities. It also provides carriers additional opportunities to respond to market needs expressed by brokers.

At CNA, that has meant a greater focus on Commercial Fidelity, evidenced by the placement of a number of underwriters in various key cities, and the hiring of Lisa Block, with 15 years of Fidelity claim experience with CNA. Lisa assumed the role of National Product Leader for Commercial Fidelity during the latter part of 2009. These organizational changes were taken by CNA to provide brokers and clients with both local access and centralized expertise, in Commercial Fidelity underwriting and claims.

In addition, we would like to re-emphasize our appetite, coverage highlights and limits

### **Appetite**

- Publicly Traded U.S. Domiciled Companies (preferred risks are those with less than \$5 Billion in revenues)
- Private Companies with Revenues greater than \$1 Billion

### **Coverage**

- Standard Forms: Employee Dishonestly, Forgery or Alteration, Theft, Robbery, and Computer Fraud, and others
- Standard Endorsements: include Welfare and Pension Plan ERISA, Omnibus Named Insured, Amended Cancellation, etc
- Optional Coverage Forms and Endorsements: Employee Theft of Client Property, Expanded Definition of Employee, Worldwide Counterfeit Paper Currency, Theft or Destruction of Money and Securities, and many more

### **Limits**

- \$15M in total capacity

If you found this message interesting and want more information, please review our **Highlight Sheet**

<http://www.cnapro.com/pdf/Open%20Brokerage%20Commercial%20Fidelity%20Insert10.pdf>

### **Overview presentation**

<http://www.brainshark.com/cna/vu?pi=939178226>

### **Complete web page**

[http://www.cnapro.com/html/Our\\_Products/OurProducts\\_Fidelity\\_Crime.html](http://www.cnapro.com/html/Our_Products/OurProducts_Fidelity_Crime.html) in the Public Company section

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