



## CNA Pro News

Based upon our commitment and experience in the Fidelity marketplace, and input from some of you, we are introducing the position of Fidelity Product Specialist. CNA has always been a strong market for Fidelity and now this established role brings additional expertise in the areas of business development, cross selling with other Open Brokerage products, and providing underwriting support.

Earlier this year, we told you that the Fidelity group was consolidated into both the Financial Institutions and the Corporate Governance teams. That provided you with a single entry point for all Fidelity underwriting issues whether your customer / prospect is in the financial or the commercial area, and also dovetailed with our expanded regional underwriting resources.

We expect the introduction of the Fidelity Product Specialist position will improve our ability to respond to your Fidelity coverage questions, and ask you to contact any of the people listed here.

### Fidelity Product Specialists

#### Corporate Governance

Tom Huber Northeast, South Regions  
(732) 398 5830  
[thomas.huber@cna.com](mailto:thomas.huber@cna.com)

#### Financial Institutions

Kevin Sears Banks  
(212) 440 7396  
[kevin.sears@cna.com](mailto:kevin.sears@cna.com)

Kim Calabrese Central Region  
(312) 822 1646  
[kimberly.calabrese@cna.com](mailto:kimberly.calabrese@cna.com)

Tim Losie Capital Markets  
(212) 440 3786  
[timothy.losie@cna.com](mailto:timothy.losie@cna.com)

Lori Davern West Region  
(415) 932 7143  
[lori.davern@cna.com](mailto:lori.davern@cna.com)

Mark Equi Insurance Companies  
(212) 440 7225  
[mark.equi@cna.com](mailto:mark.equi@cna.com)

For more information about Fidelity coverage, as well as other CNA Pro Open Brokerage products that we offer to publicly traded companies, financial service companies, large law firms, technology companies, and other miscellaneous complex businesses, please visit [www.cnapro.com/html/products.html](http://www.cnapro.com/html/products.html) or contact us directly.

[Forward this email to a colleague.](#)  
[Privacy Statement](#)

To unsubscribe, please visit [\[removeurl\]](#)