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CNA Pro News

Providing brokers with products that meet the changing needs of their clients and prospects is a proven ingredient for success in the insurance business. And receiving feedback from our broker partners has played a vital role in the "evolution" that CNA Pro Open Brokerage is undertaking in our suite of product offerings.

A revised D&O form, which we call Management Liability Solutions, is the latest change in a series of coverage related initiatives. Management Liability Solutions now provides D&O liability insurance as a standalone product, and with a simplified form. The blended product that we offered in the past will still be available for specific industry classes.

This change follows other policy changes and market specific actions we've recently implemented. For example Side A coverage, which we called Individual Solutions, was introduced last year; programs that focus on Community Banks, as well as Fiduciary coverage for Multi-employer Plans were just announced during the last few weeks.

Coming attractions in the "Open Brokerage Product Evolution" include revisions and enhancements to EPL and Fiduciary. And as far as market segment efforts, we are developing additional enhancements in the Financial Institutions area, as well as Law firms.

If you are interested in more information about D&O, or Management Liability Solutions, please visit www.cnapro.com/cnapro/html/Our_Products/OurProducts_DO.html.

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