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CNA Pro Operations & Procedures

Effective January 1, 2005 small technology and telecommunications companies, those with projected revenues of \$15M or less, are underwritten out of the Monmouth Junction, NJ office. Firms with revenues over \$15M are underwritten out of our New York City office. For both groups this applies to new business and renewal submissions, and each group will offer the CNA Global Technology form.

The Monmouth Junction office currently underwrites Miscellaneous Professional Liability and Media Liability for private companies. The unit is managed on a regional basis by Michelle Aliperti-Urbielewicz and her contacts are:

Jeffrey Neary	Central	(732) 398-4548 phone	(732) 398-5149 fax
Alison Opatosky	Northeast	(732) 398-4301	(732) 398-5149
Gus Sedano	South	(732) 398-4372	(732) 398-5149
Bryan Barrett	West	(732) 398-4389	(732) 398-5149

The large business unit is managed by Jill Tellez on a centralized basis and her staff contacts are:

John Coletti	(212) 440-3772 phone	(212) 440-3800 fax
Shannon Giese	(212) 440-2921	(212) 440-3800
Amy Mofenson	(212) 440-3780	(212) 440-3800
Maura Weikman	(212) 440-3059	(212) 440-3800

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