



# MISCELLANEOUS NOT-FOR-PROFIT DIRECTORS & OFFICERS / EMPLOYMENT PRACTICES / FIDUCIARY LIABILITY APPETITE GUIDE

In general, the CNA Management Liability – Not-for-Profit Division targets financially solid small and medium sized not-for-profit organizations. The following is a high-level appetite guide. This guide should be used to determine if CNA would have an initial interest in a type of insured. This list is by no means exhaustive and is only meant to give an idea of what CNA would or would not have interest in quoting.

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For additional submission information, please go to <http://www.cnapro.com/html/contactus.html> or call us toll free at 800-852-0393. Select Option 4 and a customer service representative will help you.

## Miscellaneous Not-for-Profit (D&O/EPL/Fiduciary)

<b>Product Description</b>	CNA's Not-for-Profit Organization/Association Professional Liability Policy provides combined coverage for Directors and Officers Liability and Employment Practices Liability of not-for-profit organizations. Fiduciary Liability coverage can be added by endorsement or purchased on a stand alone policy.		
<b>Preferred Classes</b>	<p><b>ASSOCIATIONS</b>          Alumni Associations          Business Associations          Private Industry Councils          Professional Organizations          Purchasing Groups          Trade Associations</p> <p><b>CLUBS &amp; ORGANIZATIONS</b>          Automobile Clubs          Chamber of Commerce          Community Groups          Dining Clubs          Disease Advocacy Groups          Drug &amp; Alcohol Support Groups          Fraternal Organizations          Junior Leagues          Literary Clubs          Political Clubs          Rotary Clubs          Visitor &amp; Tourist Bureaus</p>	<p><b>FOUNDATIONS</b>          Endowment Funds          Individual Family &amp; Corporate          Grant Making Organizations          Philanthropic Groups</p> <p><b>RECREATION</b>          Golf &amp; Country Clubs (<i>non-profit</i>)          Lakes &amp; Reservoirs          Land Conservancy &amp; Preserves          Parks          Yacht Clubs          Youth Organizations &amp; Camps</p> <p><b>CO-OPERATIVES</b>          Agricultural Cooperatives          Rural Water Authorities          Small Electrical Cooperatives          Utility Cooperatives</p>	<p><b>ARTS &amp; CULTURE</b>          Aquariums          Fairs &amp; Festivals          Historical Societies          Libraries          Museums          Performing Arts Organizations          Symphony &amp; Orchestra          Theaters &amp; Theatrical Companies</p> <p><b>SOCIAL &amp; HUMAN SERVICES</b>          Adoption Agencies          Adult Literacy Programs          Court Appointed Special Advocates          Developmentally Disabled          Drug &amp; Alcohol Rehab(<i>out-patient</i>)          Employment Services          Exchange Student Programs          Family Counseling          Food &amp; Clothing Banks          Goodwill Industries          Job Training          Salvation Army          United Way Chapters</p>
<b>Excluded Classes</b>	Animal Clubs Churches	Day Care Centers Gun Clubs	Municipalities Schools (K-12) Unions
<b>Classes written elsewhere in CNA</b> (See Reference Guide for contacts)	<p><b>Services for the Aging</b> <a href="http://www.aahsa-insurance.com">http://www.aahsa-insurance.com</a>: The endorsed D&amp;O product of the American Association of Homes &amp; Services for the Aging. Preferred classes include: nursing homes, assisted living facilities, senior housing, independent living facilities and continuing care retirement communities</p> <p><b>Community Associations</b> <a href="http://www.ihginsurance.com">http://www.ihginsurance.com</a>: The endorsed D&amp;O product of the Community Associations Institute. Preferred classes include: homeowner associations, condominium and cooperative associations and property owners association</p> <p><b>Not for Profit Hospitals</b> <a href="http://www.cnapro.com/html/contactus.html">http://www.cnapro.com/html/contactus.html</a>: Contact your local underwriter</p> <p><b>Higher Education Institutions</b> <a href="http://www.cnapro.com/html/contactus.html">http://www.cnapro.com/html/contactus.html</a>: Contact your local underwriter</p>		

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