



Insurance solutions to cover tomorrow's risks for today's technology businesses.

Technology

**CNA**



### **A Strong Partner to Serve Your Clients' Unique Technology Risks**

Technology businesses need to be on the leading edge. They need an insurance partner who thinks the same way to help protect their business. As one of the nation's largest property and casualty insurers, CNA has been helping businesses manage risks for more than 100 years. We combine broad national and international capabilities with industry expertise to create solid products for technology businesses. With CNA, you'll have a team of seasoned professionals dedicated to technology underwriting, claim management and risk control. Backed by the financial strength and stability of a national carrier rated "A" by A.M. Best, we're here to support the success of your client's business today and tomorrow.

### **Products and Services That Help Your Clients Stay Connected**

At CNA, we understand what is critical to technology businesses and the agents who serve them. CNA's dedicated underwriters research the latest technology events and their impact on our policyholders' businesses. CNA Risk Control offers state-of-the-art training programs, industry-specific services and a number of tools to help you and your clients stay on top of emerging issues and reduce losses. Should your clients ever need to file a claim, you have the assurance that CNA Claim service representatives understand the fast pace of the technology industry and the importance of getting claims resolved quickly, accurately and fairly. And through our expertise and collaboration with you, we can quickly develop new products and services to respond to the industry's ever-changing and emerging issues.

### **One-Stop Underwriting**

Our Technology underwriters have extensive knowledge of industry-specific technology and e-risks. CNA understands your clients' unique business operations and exposures and therefore handles challenging risks more efficiently. A CNA Technology underwriter is your single source for Package, Workers' Compensation, Commercial Auto, Umbrella, Professional Liability and Cyber coverages. With industry-leading Technology Errors & Omissions and network risk products, we can easily address coverage gaps in traditional P&C forms, such as business interruption arising out of computer attacks, alleged infringement of software copyright, wrongful disclosure of private information and more.

## Solid Products Customized for Technology Businesses' Needs

Technology companies manage a complex array of first- and third-party liability risks in addition to their standard risks. CNA provides broad coverage options to build customized and complete insurance programs, helping you meet the unique requirements for technology companies.

The CNA **Technology Errors & Omissions (Tech E&O)** form is one of the best in the industry. Our policy includes innovative coverage features and is flexible to meet the needs of a range of businesses, from small shops to large corporations. Our underwriters can coordinate Tech E&O coverage with our General Liability and CNA NetProtect<sup>SM</sup> products, closing gaps without potential duplication of coverages. We also do not use a professional services exclusion for General Liability when we write Tech E&O, further reducing any potential gaps in coverage.

**CNA NetProtect<sup>SM</sup>** sets a high industry standard for network security, content and privacy liability protection — coverages critical to businesses of all types. CNA NetProtect<sup>SM</sup> offers both first- and third-party cyber coverage as separate coverage parts. First-party coverage is available for extortion, business interruption, loss or damage to a network, extra expense and e-theft. Third-party liability is available for electronic media content, privacy liability and security liability.

**CNA NetProtect Essential<sup>SM</sup>** provides the basic liability coverage necessary for any company that relies on computer networks to run its business. Admitted coverage designed for small- to mid-size companies, NetProtect Essential<sup>SM</sup> provides cyber coverage when a security breach results in privacy injury; identity theft; network damage resulting in theft of others' information in their care, including trade secrets; and infection of others' networks. NetProtect Essential<sup>SM</sup> also covers your clients' costs to comply with applicable laws requiring them to notify customers or users if a security breach could potentially compromise private information.

International exposures affect most technology companies today. CNA offers its **Passport<sup>®</sup>** and **WorldPass<sup>®</sup>** policies to U.S.-based businesses to provide global protection — from employees traveling overseas to opening foreign offices. We have the capability to issue local admitted policies in various countries around the globe using our international network of branch offices and long-standing relationships with international partners. Our network allows us to service companies in 100 countries on five continents. With these policies, your clients truly have global coverage.

## CNA's Portfolio of Coverages Also Includes:

- General Liability
- Property
- Employment Practices Liability
- Directors & Officers
- Errors & Omissions
- Cyber Coverage — CNA NetProtect<sup>SM</sup> Products
- Commercial Crime
- Workers' Compensation
- Commercial Automobile
- Marine Cargo
- Inland Marine
- Commercial Umbrella

**Contact your local Technology underwriter to start building customized solutions for your clients.**





## Why CNA?

With an "A" rating from A.M. Best, CNA offers you one of the strongest financial partnerships available. We have helped businesses manage risk for more than 100 years and are committed to remaining an industry leader.

Our underwriters have the experience, expertise and the local authority to create the right insurance program to meet your clients' needs.

CNA Risk Control offers a number of tools and training programs for you and your clients to help reduce losses and improve your clients' bottom line. Training program topics include privacy and network security, as well as a course on mitigating risks for technology companies.

Through a single point of contact, the Claim consultants at CNA deliver responsive and fair service from the time a claim is filed to its final disposition.

CNA writes a range of technology companies, including but not limited to:

- Telecommunications/cable companies that sell or resell local, long distance, paging, data services, Internet bandwidth, Internet services and cellular services or equipment.
- Information technology and Internet services companies that offer programming, data processing, consulting and Internet-related services, as well as software manufacturing.
- Electronic machinery and equipment manufacturing companies whose products are used to process or display data, including component parts of those systems.
- Companies that manufacture instruments that are controlled electronically and used to measure variables such as temperature, density, pressure and flow.
- Government contractors who provide IT consulting, programming, systems integration and turnkey operations, as well as telecommunications service and equipment providers when the end user is the government.

**For more information about CNA insurance solutions for technology companies, contact your local branch or visit [www.cna.com](http://www.cna.com)**



A.M. Best Rating as of December 2006.

One or more of the CNA companies provide the products and/or services described. The information is intended to present a general overview for illustrative purposes only. It is not intended to substitute for the guidance of retained legal or other professional advisors or to constitute a binding contract. Please remember that only the relevant insurance policy can provide the actual terms, coverages, amounts, conditions and exclusions for an insured. Use of the term "partnership" and/or "partner" should not be construed to represent a legally binding partnership. All products and services may not be available in all states. CNA is a service mark registered with the United States Patent and Trademark Office. Copyright © 2007 CNA. All rights reserved.

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